

**Pulley, Bobbi** <bobbi.pulley@iowa.gov>

RE: Re: Re: RFB link

1 message

Beganovic, Armin <abeganov@wm.com>
To: "Pulley, Bobbi" <bobbi.pulley@iowa.gov>

Tue, Mar 8, 2022 at 2:54 PM

Issues list attached.

Legal would like us to use following statement for the litigation summary.

"During the last 5 years, Waste Management of Iowa, Inc. ("WM") has not been a party to any litigation or threatened litigation that could reasonably be expected to have a material adverse effect on WM's ability to provide the services if awarded the work."

Let me know if you need anything additional from me.

I've also included the pricing so you know what to expect from our proposal/bid when we submit. I wanted to make sure this increase wasn't going to cause any issues getting approved on your end. It was first proposed at 20% total FI EBIT and I was able to get down to the current 16.5% we are at now. 20% is the bare minimum, gov contracts get a special rate. Inflation has really taken a toll in all areas.

Armin Beganovic

Sr. Account Executive

Heartland Area

abeganov@wm.com

C: 515-229-3832

201 SE 18th St.

Des Moines, IA 50317



From: Pulley, Bobbi <bobbi.pulley@iowa.gov>
Sent: Tuesday, March 8, 2022 2:10 PM
To: Beganovic, Armin <abeganov@wm.com>
Subject: [EXTERNAL] Re: Re: RFB link

You can email them directly to me.



Bobbi Pulley, Purchasing Agent
Iowa Department of Administrative Services
Central Services Enterprise
Office: 515-322-2893
bobbi.pulley@iowa.gov
<https://das.iowa.gov>

On Tue, Mar 8, 2022 at 1:00 PM Beganovic, Armin <abeganov@wm.com> wrote:

Thank you for the reminder. I have the questions ready to go. Do I just email them to you or I have to upload to the online portal?

Armin Beganovic

Sr. Account Executive

Heartland Area

abeganov@wm.com

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From: Pulley, Bobbi <bobbi.pulley@iowa.gov>
Sent: Tuesday, March 8, 2022 12:57 PM
To: Beganovic, Armin <abeganov@wm.com>
Subject: [EXTERNAL] Re: RFB link

Just a reminder - questions are due tomorrow.



Bobbi Pulley, Purchasing Agent
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On Wed, Mar 2, 2022 at 12:41 PM Beganovic, Armin <abeganov@wm.com> wrote:

Wonderful thank you!

Armin Beganovic

Sr. Account Executive

Heartland Area

abeganov@wm.com

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From: Pulley, Bobbi <bobbi.pulley@iowa.gov>
Sent: Wednesday, March 2, 2022 11:12 AM
To: Beganovic, Armin <abeganov@wm.com>
Subject: [EXTERNAL] RFB link

Hi Armin,

As discussed, below is a link to the State's request for bid. Please let me know if you have any questions.

<https://bidopportunities.iowa.gov/Home/BidInfo?bidId=0ad6a652-0b1d-4eac-a17b-7eaa0e23d90f>

Bobbi Pulley, Purchasing Agent
Iowa Department of Administrative Services



Central Services Enterprise
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<https://das.iowa.gov>

Recycling is a good thing. Please recycle any printed emails.

2 attachments

A screenshot of a pricing table. The table has columns for "Customer Name", "Product", "Unit", "Price", "Quantity", "Total", and "Tax". The data is organized into two main sections, each with a yellow header row. The first section shows pricing for "100" and "200" units. The second section shows pricing for "100" and "200" units. The table is partially obscured by a yellow highlight.

Pricing.PNG
23K

Issues List_Admn Service RFB 2 7 22.docx
37K